

Oily Bilge problems? The only options? Part 1

A large portion of our business involves getting oil out of and off of water. **WE LOVE OIL!**...we've been at it for over 25 years.

We've learned a few things. This has to be a 2 part **OILYNEWS**...with a lot up to date information. This issue is going to cover just 2 of the only 4 options that exist today. We're sending out PART 2 next week and of course: We're saving the best for last.

Here are your **only options** for oily bilge water disposal!

OPTION #1. Pump it off to a 3rd party.

GREAT idea if they can handle it better than you can, BUT make no mistake **you still own it cradle to grave**, so be sure of how it's handled and put into the grave.

It's often the mid-streamers and fuel suppliers who take the water from the boats. Does it cost much? **Get real!** We have customers who have paid up to \$3 per gallon to "sell" their water to these guys...but most river operators are paying \$1 to \$1.5 per gallon today,although it might not show as such...if they are also selling you fuel.

Disposal costs can be buried in the fuel costs...but YES it still costs a bundle.This is probably the safest BUT most costly way of dealing with the bilge water. Some operators are pumping it off to their own tanks at a home port for treatment or disposal by others....BUT it's still yours till it goes in the grave!

OPTION #2 Use an **<u>oily water separator</u>**

Another great idea....and today's modern oil water separators (OWS) are drop dead reliable. If your OWS is equipped with an oil content monitor (OCM) you'll have a verified & certified record of every single overboard discharge over the last year or more.



Our <u>BRUTE OWS</u> are USCG approved and will not let you discharge over 15 parts per million (PPM) of oil. The OWS's can handle even large amounts of oil or fuel that could possibly get into your bilge. The **BRUTE OWS** is fail-safe.

Entry level pricing for a full blown 2.2 gpm OWS is \$13K and it carries a 5 year USCG certification. Today's OWS's can even handle emulsified oils ...that come from using cleaners and soaps. Got emulsions...? No Problemo!

Our **BRUTE OWS** is a complete system ready to install and go to work immediately, with simple controls & operation with high quality components. Keeping things simple is actually difficult....and the BRUTE has it nailed. We now have the Mini-BRUTE for smaller boats...more on that next week.

https://www.youtube.com/watch?v=P58hfeiCNUw&feature=youtu.be

Next Week: the bilge filter and BilgeVAP / MarineVAP evaporator systems.



Diesel Fuel Purifier



Marine Sanitation Device



Brute Marine Oil Water Separator

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